

Hill Peak Holdings, LLC

Operator-Led Acquisitions of Durable Small Businesses

Colorado Springs, CO

Overview

Hill Peak Holdings, LLC is an operator-led holding company focused on acquiring and operating cash-flowing small businesses with durable fundamentals. We take a long-term ownership approach, prioritize respectful seller transitions, and favor straightforward operations over complexity.

We are not a venture fund or financial sponsor, and we do not pursue short-term exits. Our focus is durable operations and responsible transitions.

Investment Criteria (Buy Box)

Geography

- ✓ Colorado (primary)
- ✓ Mountain West (secondary)

Deal Size

- ✓ Target purchase price: \$250,000 – \$1.5M
- ✓ Flexible for exceptional fit

Financial Profile

- ✓ Consistently positive cash flow
- ✓ Clean, understandable financials
- ✓ Reasonable customer concentration preferred

Operations

- ✓ Owner-operated or lightly managed
- ✓ Simple, understandable workflows
- ✓ Established customer base with repeat demand

Preferred Business Types (Examples, not exhaustive)

- ✓ ATM routes and cash-access services

- ✓ Local essential services (laundry, vending, light trades)
- ✓ B2B services with recurring revenue
- ✓ Simple service businesses with stable demand

We favor businesses that are boring in the best way.

Capital & Deal Structures

Hill Peak Holdings is flexible and pragmatic in deal structuring when aligned with continuity and seller success.

- ✓ SBA 7(a) and conventional financing
- ✓ Seller financing welcomed on appropriate terms
- ✓ Earn-outs or hybrid structures considered selectively
- ✓ Structures designed to support smooth transitions and long-term stability

We value alignment over leverage.

What We're Not a Fit For

- ✗ Heavy CapEx manufacturing
- ✗ Highly regulated healthcare businesses
- ✗ Venture-backed or growth-at-all-costs models
- ✗ Businesses requiring daily owner heroics or constant crisis management

Transaction Approach

1 Intro email or submission with summary

2 Quick fit assessment

3 NDA and CIM review

4 Call with broker and/or seller

5

LOI outlining structure and timeline

6

Diligence and closing

Seller transition preferred: 30–90 days (flexible)

We move deliberately, communicate clearly, and respect everyone's time.

What Brokers Can Expect

- ✓ Clear buy box and fast feedback
- ✓ Confidential and professional review
- ✓ Realistic diligence and valuation expectations
- ✓ Long-term ownership mindset
- ✓ Direct access to the decision-maker

Contact

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This buyer profile is provided for informational purposes and does not constitute a binding offer.